

W. D. Boyce Council – Director of Development Position

Job Summary

Work with the Executive Director and Board of Directors to grow annual campaign fundraising results by providing leadership to groups of top-level community leaders.

Campaign Leadership

Develop a long-range fundraising plan and update it annually to support the Scouting programs of Central Illinois. Give leadership to significant community leaders through top-level community campaigns in Peoria and Central Illinois.

Special Events

- Direct the fundraising efforts of existing special events and campaigns.
- Effectively organize, operate, and promote council fundraising events as assigned, including breakfasts, dinners, golf outings, and receptions.
- Achieve fundraising goals through volunteer recruitment and training, with a special emphasis on the establishment of “new money” through events and/or campaigns.

Corporate Relationships

- Expand the community network of donors by cultivating corporate community leadership to increase existing donor base.
- Be knowledgeable of Scouting programs and be capable of communicating the mission of the Boy Scouts of America.

Essential Employee Strengths

To be successful in this role, the candidate should display the following qualities.

- Ability to communicate and drive results with a team of high caliber community volunteers.
- Intensely organized, disciplined, and detail oriented.
- Strong sales ability.
- **Bachelor's degree with at least three years' experience in fundraising, marketing or sales.**
- Demonstrated success in major gift solicitation for an advocacy or community-based organization.
- Experience with multi-faceted campaign planning, implementation and management.
- Computer proficiency, including extensive list/donor database management experience.
- Strong interpersonal skills and comfort working with donors, volunteers and senior staff.
- Excellent written and verbal communication skills; experience developing successful marketing materials.

- Superb organization skills; detail oriented with strong follow-through and the ability to meet aggressive deadlines.
- Demonstrated ability to motivate, lead and collaborate with colleagues and volunteers in positive, team-oriented approach and a commitment to diversity.
- Firm commitment to the mission and principles of the W. D. Boyce Council, Boy Scouts of America.

Compensation and Benefits

Salary is based on experience. Excellent benefits provided. All councils are equal opportunity employers. In addition to offering a competitive salary, Professional Scouting offers benefits to include major medical, prescription coverage, dental, vision, life-insurance, long-term disability, accidental death, 403b retirement plan with company match, plus compensation for authorized and approved business-related expenses to include phone and mileage reimbursement. We also offer generous Paid Time Off policy and eleven holiday observances.