

# POPCORN

# FLIND YOUR ADVENTURE!



## POPCORN!

## MESSAGE FROM UNIT

## FLIND YOUR PROGRAM

We are excited to welcome back Pecatonica River Popcorn as the provider of products for this fall's Popcorn fundraiser! The 2018 Popcorn selections are:

- Sea Salt Light
- Chocolate Lover's
- Classic Trio
- Cheese Lover's
- Peanut Butter Cup
- Sea Salt Splash
- Milk Chocolate Pretzels
- Cheddar Cheese
- Jalapeño Cheese
- Microwave Butter
- Microwave Kettle Corn
- Classic Caramel Corn
- Mud Puddles
- Popping Corn
- Military Donation

Popcorn success allows our UNIT to absorb costs of our Scouting Program which means less is coming out of our families' pockets. This time of year, it does take time and dedication to sell Popcorn. With this being our only UNIT fundraiser for the year, it is important for everyone to do their best to sell all they can. With your help, we can keep our Scouting Program as free as possible to all our Scouts. So remember, your success is the whole UNIT success!

- 1 CHOOSE YOUR SCOUTING ADVENTURE
- 2 SET YOUR GOAL
- 3 CREATE YOUR SALES PLAN
- 4 ATTEND YOUR UNIT KICK-OFF
- 5 HAVE FUN!



NAME

Popcorn Kernel

PHONE

EMAIL

## MY GOALS

My Goal is to sell \$\_\_\_\_\_ worth of Popcorn! The prize(s) I am working on earning is: \_\_\_\_\_.

# TIPS FOR ACHIEVING YOUR GOALS!

Make a **personal connection** and keep notes. Connecting with customers makes loyal customers.

Know the **unit goal** to set **your own goal**.

Don't let a missed sale get you down! It's a **great** learning experience for a Scout.

Be courteous and kind. **Always say "thank you"**, even if someone doesn't buy.

Ask your **friends, family, and neighbors** to buy from you.

Always have a way someone can say **"yes"**. If they still say **"no"**, thank them!

## POPCORN DATES

ACTIVITY	DATE	TIME	LOCATION
Show-n-Sell:			
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Neighborhood Blitz (Show-n-Deliver):			
Popcorn Order Turn-In: <i>Please turn-in Popcorn Orders ON TIME; Late Orders are not guaranteed.</i>			
Popcorn Order Pick-Up:			
Popcorn Recognition:			